

# Develop Your Leadership Potential: Stop Doing, Start Leading

It's a trap! We have a tendency to promote our top performing employees into leadership positions. We assume that a high-performance employee can immediately translate into an effective high-performance leader. The fact is that the skillset and mindset are completely different, and the transition can be difficult, often resulting in failure. Making it even more challenging is having to manage former peers. It's hard on your new leader because they have to shift from being accountable for their own performance to being accountable for the results of others. It's hard on the organisation because you lose the work output from their prior role while gaining a leader who is learning on the job.

Avoid these common traps and start building your leadership pipeline. Give your emerging leaders and your high potential employees the skills to transition from a high performer or a good supervisor into an effective and engaging leader.

*Develop Your Leadership Potential: Stop Doing, Start Leading* goes beyond traditional leadership training programs because it focuses on the essential skills that are necessary to build strong teams and equip new leaders with the right attitudes to step up and take charge. This program is specifically designed to address the challenges that new leaders face, to help them change their mindset, and to give them confidence with proven strategies and tools that are used by the most successful leaders.

Join us to learn more about this program and see how the Dale Carnegie Leadership Model can take your top performers and turn them into your next generation of leaders. *Develop Your Leadership Potential: Stop Doing, Start Leading* is perfect to nest within internal future leader or high potential programs at your organisation or within your department.

## Competencies for New Leaders:

- Honesty & Integrity
- Self-Aware
- Positively Influences Others
- Inspiring
- Others-Focused
- Accountability
- Competent
- Uses Authority Appropriately
- Develops Self
- Develops Others
- Effectively Communicates
- Confident
- Self-Directed
- Self-Regulates

## Format

Face to face:

One day a week for 3 weeks or  
3 consecutive days

Includes Live Online Awareness Session

Live Online:

Eight 2hour weekly sessions

Includes Live Online Awareness Session

Includes 12month subscription to the  
Evolve Learning Management System

## Dates

See website schedule

## Location

Bridges Church, 28 Duke Street,  
Cambridge

## Investment

\$2,995+GST

If Covid-19 restrictions require, the in-person sessions will be delivered using our Live Online training room.

## Schedule

[www.bop-waikato.dalecarnegie.com](http://www.bop-waikato.dalecarnegie.com)

## Who Should Attend

Individuals who have been recently promoted into management or supervisory positions. High potential or top performing employees who are being considered for a leadership position.

## Contact Us:

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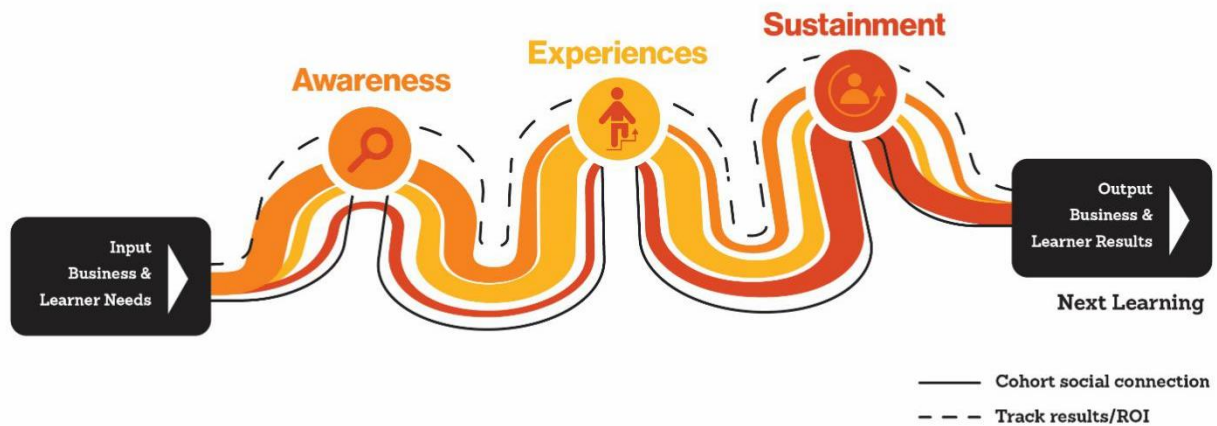
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# Performance Change Pathway™

## The Dale Carnegie Design and Delivery Framework

The Dale Carnegie experience engages learners from the initial point of contact, through follow-up and support to reinforce key behaviors. Our methodology supports the development of skills and habits needed to sustain performance change. We believe that the emotional shift is as important as the behavioral shift. That's why our Performance Change Pathway™ demonstrates our deliberate approach to creating training programs that drive improved performance.



Dale Carnegie's Performance Change Pathway™ encompasses five key components: Input, Awareness, Experience, Sustainment, and Output. We know that these components are essential to the design and delivery of our programs. They formulate a continuous learning path for participants to drive organizational results.

