



**Dale Carnegie**  
New Zealand and Pacific

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**Covid19 Business Continuity  
and Recovery Support**



**Dale  
Carnegie®**



# Covid-19 Business Continuity and Recovery Support

## Dale Carnegie: Live Online

### Overview:

This programme of work provides Live Online 1:1 support for business owners, managers or team members during the Covid-19 situation.

Sessions will be overseen and facilitated by our Business Continuity Institute (BCI), Certified practitioners and DC certified trainers.

To support businesses in effectively operating during and beyond the lockdown, in addition to successfully performing through Alert Levels 1-4.

All sessions are tailored and can include tools and training to develop a resilient and responsive plan in the following areas:

HR

Health and Wellness

Business Continuity

Recovery Planning

All activity is undertaken Live Online using our Webex meeting system, allowing interactive discussion and engagement.

### Dates & Times:

As required and agreed upon

### Format:

Length & number of sessions tailored to specific Business/team requirements

### Cost:

NZ\$150p/hour Total NZ\$2,000.00 – All prices are NZ\$ and +GST

### Live Online Seminars

- Workshops that include a small breakout to practice techniques
- Skills development with relevant examples
- Individualised trainer coaching and feedback
- Deep-dive skills development boot camps



# Dale Carnegie Overview & Accreditation



107 years of experience



250+ offices globally



Over 430 of the Fortune 500



Training in 35 languages



9 Million+ graduates



ISO certified since 1998



**ACCET** 



Connecting proven solutions with real-world challenges, Dale Carnegie is recognized internationally as the leader in bringing out the best in people.

# A Few Examples Of Our Global Clients



**VOLVO**



**BLACKROCK**



**MERCK**



**Microsoft**



**WILBUR-ELLIS**



**OSRAM**



**MetLife**



**ciena**



**Google**



**FCA**

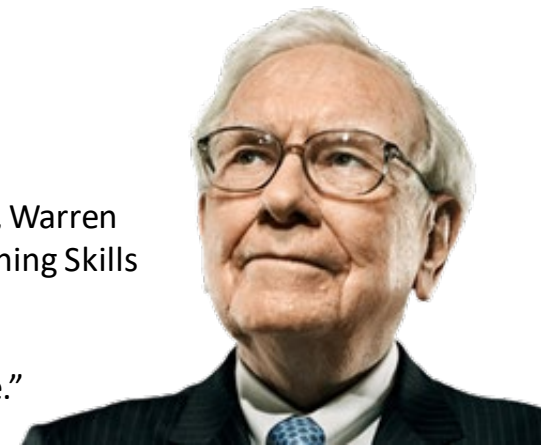
FIAT CHRYSLER AUTOMOBILES

**DELL EMC**



In his published biography, *The Snowball*, Warren Buffet reflected on his Dale Carnegie Training Skills for Success program, and said:

“That’s the most important degree I have.”



# Examples of Live Online Training Workshops/Programmes: Available now

## Facing Today While Building for Tomorrow - 4 x 2-hour sessions

In this fast paced, interactive online workshop series, you will focus on the tools and techniques required in the Covid-19 isolated environment.

Working with Dale Carnegie's leading online trainers you will discover the tools and techniques required to lead your teams through change.

Learn to effectively work together in a virtual environment. whilst managing stress and preparing strategically for tomorrow's success.

### **This workshop covers the following critical factors:**

- Lead Change Effectively
- Build A High Performing Virtual Team
- Managing Workplace Stress
- Prepare for Future Success

### **Class Size**

8 minimum, 16 maximum

### **Core Content:**

- Interpersonal Skills
- Communication Skills
- Leadership Skills
- Goal Setting
- Presentation Skills
- Positive Attitude
- Stress Management
- Self-Confidence

# Examples of Live Online Training Workshops/Programmes: Available now

## Workshop: Managing Workplace Stress in a New Reality- - 1 x 3-hour session

In this fast paced, interactive online workshop series, you will focus on the tools and techniques required in the Covid-19 isolated environment.

Working with Dale Carnegie's leading online trainers you will discover the tools and techniques required to lead your teams through change.

Learn to effectively work together in a virtual environment. whilst managing stress and preparing strategically for tomorrow's success.

### **This workshop covers the following critical factors:**

- Examine different types of stress and their impact.
- Explore principles for handling stress more effectively.
- Learn to convert negative reactions into positive outlooks.
- Develop strategies for managing stress with peers.
- Focus your energies to be more productive.

### **Class Size**

8 minimum, 16 maximum

### **Core Content:**

- Stress Management
- Attitude
- External Awareness
- Interpersonal Skills
- Results Oriented





# Examples of Live Online Training Workshops/Programmes: Available now

## Leverage your Leadership Potential - - 10 x 2-hour sessions

A 20 hour (total) set of online workshops conducted across 10 sessions each of 2 hours. Delivery using the Dale Carnegie WebEx Live Online platform. The sessions are designed to increase resilience and preparedness of business managers operating in or preparing to operate beyond the Covid 19 lockdown.

Throughout this fast paced, interactive online program, your management team will morph from managers of yesterday's modes, to leaders who inspire, energise and innovate to meet tomorrow's challenges, both in a virtual or less restricted world.

### **This workshop covers the following critical factors:**

- Developing Personal Leadership
- Time Management
- Planning
- Managing Across Generations
- Innovation
- Motivation
- Delegation
- Performance Defined
- Coaching for Performance Improvement
- Handling Mistakes

### **Class Size and Details**

8 minimum, 16 maximum



# Examples of Live Online Training Workshops/Programmes: Available now

## Build and Engaged and Resilient Team-- 10 x 2-hour sessions

A 20 hour (total) set of online workshops conducted across 10 sessions each of 2 hours. The sessions are designed to increase resilience and preparedness of all businesspeople working in the Covid-19 environment. Key outcomes for the participant are increased confidence, competence and resilience in the current environment. This fast paced, interactive online program from Dale Carnegie helps you master the human relations skills that enable you to thrive in any setting - even locked down!

### **This workshop covers the following critical factors:**

- Foundations for Success
- Building Employee Engagement
- Interpersonal Competencies: Connect With Others
- Business Storytelling: How to Engage People
- Interpersonal Competencies: Enhance Teamwork
- Communicating With Different Personality Styles
- Make Your Ideas Clear and Build Others in Order to Enhance Teamwork
- Disagree agreeably
- Interpersonal Competencies: Influence Change
- Team Building

### **Class Size and Details**

8 minimum, 16 maximum







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